

# ProfiDrive

## Driver Training Programme

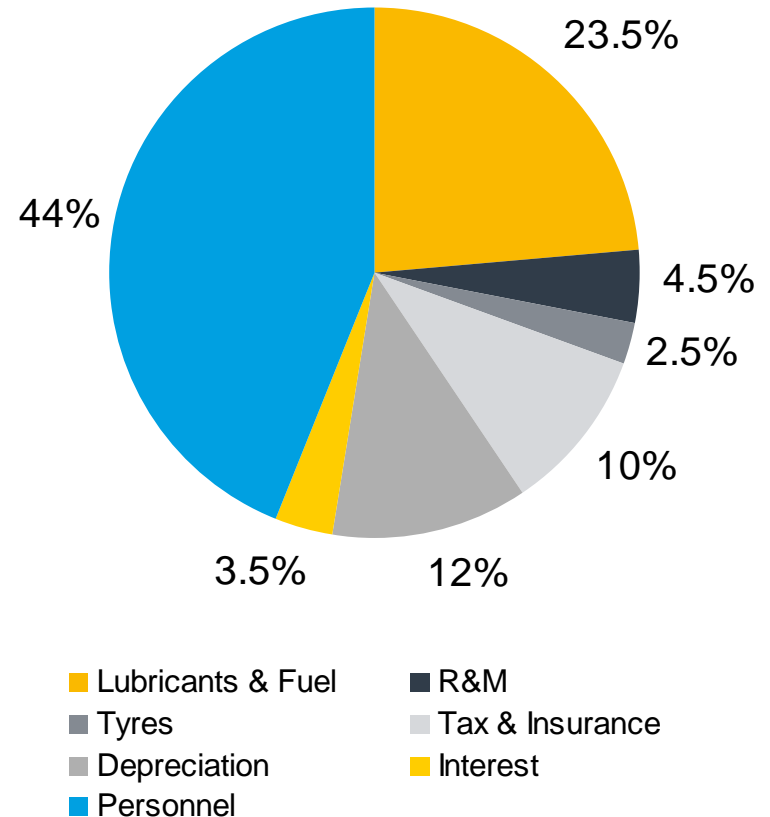




The elements of ProfiDrive Economy Training include:

- Fuel consumption reduction
- Extending the vehicle's Service Life and also its componentry
- Reducing vehicle running costs
- Environmentally friendly driving
- 'Stress Free' driving

### The cost of long haul freight transport





- Target Group and Prerequisites: ProfiDrive Training. Packages are aimed at all drivers of MAN and ERF trucks (in possession of the required driver's license).
- The ProfiDrive Training Goal: For the participants to drive their vehicle (truck) more economically and in a 'stress free' manner.
- Registration: Registration for a ProfiDrive Training Package can normally be arranged via your local sales executive.
- Training Vehicles: Dedicated MAN Truck & Bus UK training vehicles, fitted with fuel monitoring equipment, are provided for this course.
- Venue: Training is usually carried out at MAN Truck & Bus UK Training Centre based in Sandbach, Cheshire, but can be arranged at the customer's premises.
- Numbers: Each course can take a maximum of 2 participants per day, per trainer.
- Time Requirement: 1 day

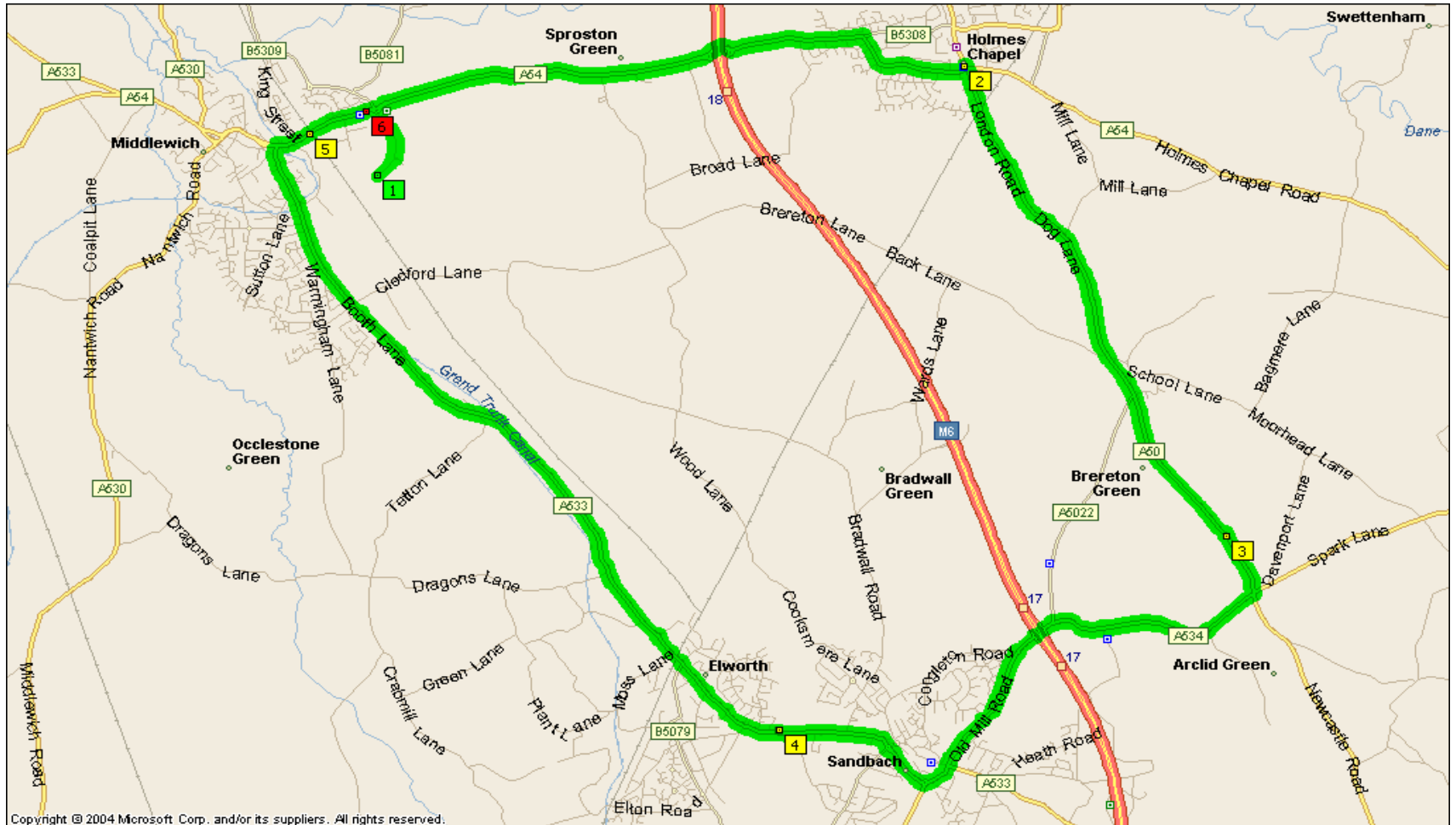
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Training vehicles



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## Training Route





Date	Drivers Name	Company	Mpg Before Training	Mpg After Training	% Difference	Journey time before training	Journey time after training	% Difference
24/01/2007	Driver 1	Company A	5.9	6.6	11.9	39	40	2.56
24/01/2007	Driver 2	Company A	6.7	7.4	10.4	37	39	5.41
25/01/2007	Driver 3	Company A	6.1	7.2	18.0	40	37	-7.50
25/01/2007	Driver 4	Company A	5.6	7.6	35.7	38	39	2.63
08/02/2007	Driver 5	Company B	5.6	6.1	8.9	39	38	-2.56
12/02/2007	Driver 6	Company C	5.5	6.2	12.7	36	37	2.78
12/02/2007	Driver 7	Company C	5.5	6.4	16.4	36	36	0.00
13/2/2007	Driver 8	Company C	4.6	5.8	26.1	36	36	0.00
13/02/2007	Driver 9	Company C	4.8	6.3	31.3	35	36	2.86
14/02/2007	Driver 10	Company D	6.1	6.8	11.5	38	36	-5.26
14/02/2007	Driver 11	Company D	6.3	7.2	14.3	38	35	-7.89
19/02/2007	Driver 12	Company E	6	6.7	11.7	39	37	-5.13
19/02/2007	Driver 13	Company E	6.2	6.8	9.7	34	38	11.76
20/02/2007	Driver 14	Company E	5.1	6.4	25.5	37	36	-2.70
20/02/2007	Driver 15	Company E	5.5	6.6	20.0	37	38	2.70
21/02/2007	Driver 16	Company E	5.3	6.1	15.1	37	38	2.70
21/02/2007	Driver 17	Company E	5.7	6.5	14.0	35	36	2.86
22/02/2007	Driver 18	Company E	5.4	6	11.1	40	37	-7.50
28/02/2007	Driver 19	Company D	5.7	6	5.3	37	42	13.51
28/02/2007	Driver 20	Company D	5.7	6.4	12.3	37	36	-2.70

**Average Fuel Economy Improvement Before  
and After Training Year To Date is 16.9%**

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## Certificate of Attendance

